

Module EC 2: Coaching for Leadership				Study programme	MBA english
Modul type:	ECTS-Points:	Workload:	Study stage:	Module duration:	
Elective	1	30	3rd or 4th	16 hrs incl. exam	
Course(s):			Contact hours:	Independent study-hours:	Planned groupsize (max.):
Course: Coaching for Leadership			16	14	15
Intended Learning Outcomes:					
<p>After the attendance of this course, students are capable of</p> <ul style="list-style-type: none"> - understanding what lies at the heart of working with people and to integrate this knowledge in business. - understanding and differentiating between the overlap and the differences between leadership and coaching. - understanding the basics of communication. - being more attentive when working with people; i.e. consciously perceive and understand one's counterpart. - making use of different questioning techniques. - knowing and being able to engage in selected methods of coaching in daily business. 					
Description / Contents:					
<p>Topics in this course are:</p> <ul style="list-style-type: none"> - personal development through practical exercises concerning perception and communication - basics of communication - basics of leadership - coaching: the theoretical and conceptual background - the coaching process - interventions and questioning techniques 					
Language:					
The course is taught in English.					
Teaching methods:					
Interactive lectures, exercises, and role playing					
Pre-requisites / Requirements:					
MBA „General Management“ - english					

Examination Types:
Individual contribution to the course
Requirement for award of ECTS-points:
Successful contribution to the course.
Course availability:
Annually
Assessment:
The exam of this module counts for 4,5 per cent of the final examination
Main lecturer:
Prof. Dr. E.-E. Weiß
Further information:
Material for the course will be provided online.
Special features:
Module Version:
2020-11 V1